

## Thierry PINET

Professor  
Finance, Tax & Control Department  
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**Education** - 1970, Master, Management, Ecole Supérieure de Commerce de Paris, Paris, France

**Teaching Areas at RMS** - Corporate Finance  
- Risk Management  
- Strategy

**Teaching Languages** - French

**Main courses taught at RMS** - Stratégies export, CESEM 4  
- Management du risque, CESEM 4  
- Financement de projets internationaux, Sup de Co Cycle Master  
- Stratégie, Sup de Co Cycle Master  
- Export finance, Sup de Co Cycle Master  
- Management du risque, Sup de Co Cycle Master

**Course Coordination at RMS** - Stratégie export, CESEM 4  
- Management du risque, CESEM 4  
- Management du risque, Sup de Co Cycle Master  
- Financement de projets internationaux, Sup de Co Cycle Master  
- Export finance, Sup de Co Cycle Master

## A. RESEARCH ACTIVITY

**Areas of research** - Risk management, project finance  
- Export, public support for exportation

### Membership of Scientific Organizations

- Since 2006, Member of the Professional Risk Managers' International Association (PRMIA) - London

## B. PUBLICATIONS / COMMUNICATIONS

### Non-Refereed Articles

- PINET Thierry, 2010, *Les métiers de la finance : bateau qui coule ou nouvelle chance*, TARGET Carrières : banque, finance, audit, (9ème édition) : pp.6-7.

## C. PROFESSIONAL EXPERIENCE

### Teaching

- 10/1998 - To date, Professor, Reims Management School, Reims, France
- 09/2000 - 06/2009, Lecturer, Groupe INSEEC, Paris, France
- 09/1995 - 06/2000, Lecturer, Université de Formation et de Recherche de langues - LEA, Cergy, France
- 09/1992 - 06/1997, Lecturer, CECE (Centre d'Etudes du Commerce Extérieur)/CSTI (Centre Supérieur des Transports Internationaux), Marseille, France
- 09/1990 - 06/1999, Lecturer, NEGOCIA (Ecole de Commerce), Paris, France

- 06/1990 - 06/1993, Lecturer, I.C.N. Business School, Nancy, France
- 09/1987 - 06/1997, Lecturer, ESSEC, Cergy-Pontoise, France

### **Executive Education**

- 05/2010 - To date, Lecturer in risk management, Executive managers, Paris, Marrakech, France, Morocco, Paris Executive Campus
- 11/2010 - 11/2010, Lecturer in 'international trade risk and financing', Board of Directors of Champagne-Céréales, Reims, France, Reims Management School

### **Company Experience**

- 10/1993 - 09/1998, Credit analyst, Crédit Lyonnais, Paris, France
- 08/1989 - 09/1993, Internship animator, Crédit Lyonnais, Levallois, France
- 05/1981 - 01/1988, Trade and export finance, Crédit Lyonnais, Paris, France
- 05/1978 - 05/1981, International trade finance, Crédit Lyonnais, Paris, France
- 04/1974 - 04/1978, Foreign exchange trader, Credit Lyonnais, Paris, France
- 09/1972 - 03/1974, Trainee, Credit Lyonnais, Petit-Clamart, France
- 09/1971 - 09/1972, Transport, Klöckner Transport GmbH, Duisburg, Germany

## **D. PROFESSIONAL AND PERSONAL DEVELOPMENT**

### **Continuing education and Self-Development Activities (Training and seminars)**

- 05/2010 - 05/2010, Attended conference "Vainqueurs et vaincus", XERFI, Paris, France
- 02/2010 - 02/2010, Attended 'Forum international Classe export', CCIRE (Chambre de Commerce et d'Industrie de Reims et d'Epervay), Reims, France
- 02/2010 - 02/2010, Attended conference "Quelle banque pour l'après crise?", Ecole des Mines, Paris, France
- 01/2010 - 01/2010, Attended conference "World Overview of Country Risks", COFACE, Paris, France
- 10/2009 - 10/2009, Attended conference "Finance comportementale et risque", PRMIA, CNCE (Caisse Nationale des Caisses d'Epargne), Paris, France
- 10/2009 - 10/2009, Attended 'Forum international Classe Export', Classe Export, Paris, France
- 04/2009 - 04/2009, Attended conference, PRMIA
- 04/2009 - 04/2009, Attended conference 'Le fond de la crise', XERFI
- 01/2009 - 01/2009, Attended conference "Country Risk", COFACE, Paris, France
- 06/2008 - 06/2008, Attended 'Forum international Classe Export', Classe Export, Paris, France
- 06/2008 - 06/2008, Attended conference "Trade Finance", Academie STCF (Sciences et Techniques Comptables Financières), Paris, France
- 02/2008 - 02/2008, Attended 'Forum international Classe Export', CCIRE, Reims, France
- 01/2008 - 01/2008, Attended conference "World Overview of Country Risks", COFACE, Paris, France
- 01/2007 - 01/2007, Attended conference "World Overview of Country Risks", COFACE, Paris, France
- 06/2006 - 06/2006, Attended conference "Adoption of IAS/IFRS standards: what revolution?", Reims Management School, Reims, France
- 05/2006 - 05/2006, Attended conference, COFACE
- 02/2006 - 02/2006, Attended 'Forum international Classe Export', CCIRE, Reims, France
- 01/2006 - 01/2006, Attended conference "World Overview of Country Risks", COFACE, Paris, France
- 06/2011 - 06/2011, Attended conference "Planète PME", CGPME (Confédération Générale des Petites et Moyennes Entreprises), Paris, France
- 06/2011 - 06/2011, Attended conference 'Quelle place pour la France dans le nouvel ordre géostratégique et économique mondial ?', PRMIA (Professional Risk Management International Association), Paris, France
- 03/2011 - 03/2011, Attended conference 'Le reporting face aux défis de la crise et à l'inflation réglementaire', PRMIA (Professional Risk Management International Association), Paris, France
- 02/2011 - 02/2011, Attended conference 'Forum des Entrepreneurs', Paris, France
- 01/2011 - 01/2011, Attended conference 'La France et ses Multinationales', XERFI, Paris, France
- 01/2011 - 01/2011, Attended conference 'World Overview of Country Risks', COFACE, Paris, France
- 10/2010 - 10/2010, Attended 'Forum international Classe Export', Classe Export, Paris, France

- 06/2010 - 06/2010, Attended conference "Risques systémiques", PRMIA (Professional Risk Management International Association), Paris, France
- 06/2010 - 06/2010, Attended conference "Planète PME", CGPME (Confédération Générale des Petites et Moyennes Entreprises), Paris, France